



Capability Statement

Corporate Overview

For 18+ years, Knichel Logistics has transported goods for America's largest corporations. Specializing in intermodal, less than truckload, cross-country, and cross-border services, we have moved more than **200,000 containers with 385,000 trucks spanning over 295 million miles** over the last 5 years alone. With access to 90,000 rail containers, we work with Sam's Club, Costco, Johnson & Johnson, Ocean Spray, Samsung, and Staples to name a few.

Knichel also supports the federal government with recent logistical contracts for the **Federal Emergency Management Agency (FEMA)** and the **Army and Air Force Exchange Service (AAFES)**. We successfully and seamlessly navigated the complexities of transporting 300 over-dimensional FEMA units for the Paradise, CA rebuild efforts.

In addition to our transportation services, we also specialize in Container Pool Management, which we currently provide to companies including Michelin, Meijer, Samsung and Johnson & Johnson. Ensuring ample equipment capacity for our customers is a crucial need that Knichel Logistics provides.

Knichel moves the sugar, milk, televisions, paper goods, health products, and foodstuff used by more than **300 million Americans**. Our senior leadership possesses Lean Six Sigma certification and a seat on the TIA Board of Directors. \$315 million revenue last five years.

Past Performance – Partial List



Areas of Expertise

- ✓ Intermodal Rail
- ✓ Full Truckload/LTL
- ✓ Warehousing
- ✓ Expedited Shipping
- ✓ Transloading/Cross Docking
- ✓ Specialty Moves & Projects
- ✓ Volume LTL & Partial
- ✓ Cross Border Services
- ✓ Mode Optimization
- ✓ Container Pool Management

Performance Award



The Annual SmartWay® Excellence Award is awarded to providers who are industry leaders in freight supply chain environmental performance and energy efficiency.

Company Data

DUNS # 130727444 CAGE: 76XJ1
 DOT #: 2230504 MC #: 454402
 Status: WBE, WOSB

NAICS/PSC Codes:

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|--------|--------|----------------------|
| 482111 | 484220 | 488999 |
| 484110 | 484230 | 532411 |
| 484121 | 488210 | V112 – Motor Freight |
| 484122 | 488510 | V113 – Rail Freight |

Acquisition Options

- ✓ Micro Purchase
- ✓ Simplified Acquisition Procedures (SAP)
- ✓ Blanket Purchase Agreement (BPA)
- ✓ BPA with WOSB
- ✓ WOSB Set Aside

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