



5347 William Flynn Hwy  
2nd Floor  
Gibsonia, PA 15044

PHONE (724) 449-3300  
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## Intermodal Accessorial Matrix

*Effective December 13<sup>th</sup> 2010*

### Per-Diem (Detention without Power)

#### Time Included in Line-Haul Rate:

Origin: Day of rail interchange/drop + 2 days

Destination: Day of rail notification + 2 days (Day plus 1 during specified time periods)

**Weekends are free if they fall with-in the free time**

Charges: Day 1-7 - \$75 per day

Day 8-15 - \$80 per day

Day 16+ - \$100 per day

|  |   |
|--|---|
| Rail Storage<br>(Container storage at dest. rail ramp) | See "Rail Storage Chart".   |
| Driver Detention                                       | <u>Time Included in Line-Haul Rate:</u><br>Based on rate quoted. Driver detention begins at scheduled pick-up time or driver arrival, whichever happens later.  |
| Driver Detention (with power)                          | \$75 Per Hour thereafter. Upon expiration of free time, detention charges billed in 15 minute increments.   |
| Driver Labor<br>(Driver Load, Unload, Assist)          | \$75 Per Hour plus applicable drive detention charges.  |
| Driver Count   | \$75 Flat plus applicable driver detention charges.   |
| Stop-off Charge  | \$75 per en-route stop. Out of route stops billed at cost.  |
| Yard-Pull  | \$75 to pull container from rail yard to avoid rail storage charges.  |
| Yard Storage<br>(Container storage off-ramp yard)      | \$50 Per Day plus applicable per-diem and charges to move unit from ramp to yard.   |
| Reconsignment  | \$150 plus applicable line-haul charges and rail imposed penalties.   |
| Redelivery   | \$150 plus pass-through of applicable dray charges, plus applicable per-diem and yard storage charges.  |
| Equipment Booking Cancellation Fee                     | \$50 per occurrence. Knichel will make all attempts to use the booking for another shipper but if unsuccessful, the charge will be billed back to the customer.   |
| Equipment Ordered Not Used                             | Will yield no free time and be subject to a \$250 termination charge plus applicable dray charges to move the unit. (Carrier will reasonably try to assign driver not used to another load that may be ready for pick-up, which does not have another driver en-route.) |
| Miscellaneous  | As determined at time of occurrence.  |

Working as partners in cost control, Knichel Logistics will notify our customers of any potential accessorial charges prior to occurrence.



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## Over the Road Accessorial Matrix

*Effective December 13<sup>th</sup> 2010*

|   |   |
|---|---|
| Stop-off Charges                              | \$75 per 1 <sup>st</sup> and 2 <sup>nd</sup> stop, \$100 for 3 <sup>rd</sup> stop, and \$150 per stop 4 <sup>th</sup> and above. This excludes final destination.   |
| New York Delivery                             | Additional flat charge of \$200 when entering zip codes 100-104, 110-119, and Long Island. This charge also includes the 5 boroughs of Manhattan, Brooklyn, Queens, Bronx and Staten Island.  |
| Reconsignment                                 | When a shipment enroute to the original billed destination is diverted or reconsigned to a destination other than which it was originally billed, but before delivery to the original destination, will be charged an additional \$100 reconsignment fee plus mileage rates from point of origin to the point of destination. |
| Driver Detention                              | 2 hours free time on truckload. 1 hour free time per stop off. Upon expiration of free time, a fee of \$75 per hour or fraction thereof will be applied, with a maximum of \$600 charged per 24 hours.  |
| Truck Order Not Used                          | \$1.40 per deadhead mile from point of dispatch to shipping site with \$250 minimum charge plus applicable fuel surcharge. A minimum \$500 charge will apply for cancelled team service. Charges will not apply if cancellation is made at least 12 hours before the scheduled pick-up time.                                  |
| Driver Labor<br>(Driver Load, Unload, Assist) | 1 <sup>st</sup> hour is \$75 per hour or fraction thereof. Charges are billed in 15 minute increments thereafter. If lumper service is required, customer will be billed at cost.   |
| Layover                                       | \$150 per 24 hours or portion thereof.  |
| Fuel Surcharge                                | Based on Knichel Logistics' Fuel Surcharge Scale.   |
| Pallet Exchange                               | When pallet exchange is required, a charge of \$200 will be assessed for up to 24 pallets. A charge of \$8 per pallet will be assessed for all pallets over 24.   |

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